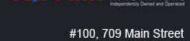
## Louise Fuller Associate/Realtor®

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## **SHOWING CHECKLIST**

First impressions are lasting impressions. Since many buyers are unable to overcome a poor first impression, it is our job to create an initial image that will last and lead to an offer.

Suggestions for Creating a Good First Impression:	
	Weed and trim the yard, hedges and gardens
	Keep sidewalks and driveway clear of toys, snow, ice, etc
	Brighten the home by opening curtains and shades and turning on all lights
	Straighten throw rugs and carpets
	Clean windows and all conspicuous surfaces
	Spruce up the entry
	Make sure stairways are free of clutter
	Clean the kitchen sinks, counters and appliances
	Put dishes away, empty dishwasher, and put out clean towels
	Make all beds and straighten the closets
	Clean the laundry area
	Ensure that all daily clutter has been put away
	Turn off TVs and radios
	Clean the fireplace
	Clean the garage and work areas
	If possible, keep pets outdoors or in the basement
Valuable Tip	os:
	Ensure that all door hardware (locks, handles, knobs) function properly
	Repair leaky faucets
	Repair or install handrails
	Store or lock up small items and valuable items
	If possible, leave the home for all showings, taking children and pets
	If you must be present during a showing, stay out of the way
	Do not attempt to "assist" the showing agent. Trust them to do their job
	Only allow prospects that are accompanied by an agent to view your home
	Expect a business card from anyone who shows your home